



## POSTES à pourvoir chez NG3

### Commercial débutant ou expérimenté passionné par le milieu maritime et les enjeux environnementaux

Entreprise : NG3 is a start up company specialized in innovative equipment's for the shipping industry in order to improve its **economical and environmental performance**. See [www.ng3.eu](http://www.ng3.eu)

In particular, NG3 is offering the shore connection solution "**PLUG**" which allows vessels to automatically connect to port local power grid in order to switch off their Diesel Generator sets or even, in the case of electric or hybrid propulsion, charge their batteries. NG3 is leader on this market, especially in Norway , country the most active in this field. As an example, PLUG equip the world largest hybrid propulsion vessel, **Color Hybrid** , ship of the year 2019.



NG3 is as well offering as the light weight and compact **ECOFLARE** board flaring system to provide safety tank pressure relief capability for LNG fuelled vessels. **ECOFLARE** has been selected to equip the **four LNG fuelled cruise ships** being built at **Chantiers de l'Atlantique**.



*New Generation, Natural Gas, Natural Growth,*



In synergy with its activity in Norway, NG3 is , as well, importing on France the range of Safety garment's proposed by the Norwegian company KI- elements , see [www.ki-elements.no](http://www.ki-elements.no).





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Missions :

- You will develop the import business of **KI-elements products** by direct sales and through the creation of network of agents along the different French regions.
- In support with the design and manufacturing activities you will promote **PLUG** and **ECOFLARE** products worldwide, through direct sales and the extension of the present NG3 agent's network abroad.
- You will be in charge of marketing activities such as participation to relevant exhibition (SMM Hamburg, etc...) , internet, etc...

Profil recherché : écoles de commerce or BTS commercial with a **strong interest** in the **greentech maritime sector**, eagerness to work in **an truly international activity** ( beyond Europe, we are planning to develop our activities in Africa, Asia and the Americas) . Experience in the development of a sales agent network would be **appreciated**.

Date limite de candidature : 31/12/2019

CDI salaire négociable suivant profil, lieu de travail : Douai.